

# REPORT

On

## Ideas of Entrepreneur activities in the college

QIS College of Engineering and Technology has organized entrepreneurship development program for EEE, ME, CSE, ECE and IT students

**Date: 19<sup>th</sup> August 2019**

### Session Details

Dr. Y.Narasimha Rao, Head- CSE has welcomed all the dignitaries and delegates. In his welcome speech, he sets the objectives of this program. Dr.H.Hema Lakshmi, professor introduced the guest speakers Dr. Ami Choksi,- Associate Professor, Computer Engineering, Surat and Prof. Hiren Amin, Assistant Professor, Textile Technology, Outsourced Chief Marketing Officer, Gujarat.

Dr. Ami Choksi,- Associate Professor, Computer Engineering, Surat-He emphasized that the contents of Why Entrepreneurship: Entrepreneurship- Concept, EDPs in India- role of DST (NSTEDB) and other promotional institutions, Interface with successful entrepreneur & success stories, Commercialization of Technology innovations: issues & challenges

Prof. Hiren Amin, Assistant Professor, Textile Technology, Outsourced Chief Marketing Officer, Gujarat | He also discussed the concept of describes Financial aspects of SSI units: Project cost, Source of finance, Cost of production & Profitability, Achievement Motivation training for goal seeking, role clarity & managerial skills development.



### Program Outcomes

Students actively involved in the different activities as well they understood how to take the real world problems to solve in an innovative ways.

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**Statement of Expenditure of Entrepreneurship, Skill and Innovation Activities Expenses for AY 2019-2020.**

S.No	Name of the event	Date	Estimated Budget (Rs.)	Actual Expenditure (Rs.)
1	Business Plan preparation	14-08-2019	39,500	35,895
2	Creating successful financial plan	11-10-2019	45,250	45,750
3	Developing entrepreneurial mind-sets	09-02-2020	39,500	36,835
4	Business Communication Skills	20-04-2019	56,750	54,237
5	E-marketing	12-07-2019	51,000	50,769
6	Marketing Techniques and Market Survey	19-09-2019	45,250	44,750
7	Financial Assistance for SME (Small and Medium enterprises)	22-11-2019	39,500	37,161
8	Computer Networking Skills	20-02-2020	45,250	46,742
9	How to become an entrepreneur	11-07-2019	45,250	44,638
10	Waste Management skills Program	17-10-2019	39,500	38,892
11	Cost Analysis of a startup Company	05-12-2019	45,250	44,882
12	Start-up Boot camp pre-launch talk sessions	25-01-2020	51,000	50,545
13	Orientation program on sunrise start-ups	11-02-2020	45,250	44,697
14	Role of Small scale sectors in India	24-07-2019	39,500	36,427
15	Women Entrepreneurship Development	18-09-2019	39,500	38,136
16	UI and UX Training	20-11-2019	39,500	41,513
17	Start-up Ideas	04-06-2019	39,500	35,555
18	Funding Agencies available for Startups	28-11-2019	39,500	37,245
19	Planning the Next Product	27-01-2020	45,250	45,159
20	Brainstorming the Next Business	20-02-2020	51,000	51,659
21	Workshop on Business and Wealth Management	13-05-2019	39,500	38,183
22	Traits all successful Start-up Entrepreneurs	15-07-2019	39,500	38,075
23	Basic Economics for Entrepreneurs	19-08-2019	45,250	45,740
24	Strategizing the Next Marketing Move	23-09-2019	39,500	37,395
25	Ideas of Entrepreneur activities in the college	14-10-2019	45,250	44,634
26	Android App Development	16-12-2019	51,000	51,872
27	Digital Marketing for New Business Promotions	20-01-2020	45,250	45,540



  
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28	Creating awareness regarding Entrepreneurship among the students	18-07-2019	51,000	50,489
29	Digital Marketing	25-08-2019	45,250	46,117
30	Marketing Channel System	29-09-2019	39,500	37,659
31	Entrepreneurship Challenges and Opportunities	11-02-2020	39,500	37,220
32	Challenges and Opportunities for Entrepreneurs	12-04-2019	39,500	38,429
33	Digital Economy: Challenges and Opportunities	14-12-2019	39,500	37,776
34	Skill Development and Entrepreneurship Development	14-03-2020	39,500	36,685
35	Skill Development Program	09-09-2019	39,500	38,950
36	A Journey of an Entrepreneur	24-09-2019	39,500	41,061
37	Session on Design Validation of Cyber Security Protocols	22-10-2019	39,500	37,302
38	What / Why Start-up?	09-11-2019	39,500	41,679
39	AICTE Guidelines on promoting Gender Equality in Institutions to motivate girl students	22-12-2019	39,500	37,795
<b>Total</b>			<b>16,78,500</b>	<b>16,44,088</b>

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MEMBER IN CHARGE & ASSOC. \*  
ENTRANTS

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1. Business Plan preparation – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	17,000
2	Traveling and Accommodation	7,000
3	Food and Refreshments (Rs.50)	5,000
4	Stationery – Pen, Notepad (Rs.15)	1,500
5	Administration Expenses - Printout and Certificates	2,395
6	Miscellaneous & Contingencies	3,000
<b>Total</b>		<b>35,895</b>

. Creating successful financial plan – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	20,000
2	Traveling and Accommodation	8250
3	Food and Refreshments (Rs.50)	7,500
4	Stationery – Pen, Notepad (Rs.15)	2,253
5	Administration Expenses - Printout and Certificates	4790
6	Miscellaneous & Contingencies	2957
<b>Total</b>		<b>45,750</b>

3. Developing entrepreneurial mind-sets – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	15,000
2	Traveling and Accommodation	9,000
3	Food and Refreshments (Rs.50)	4925
4	Stationery – Pen, Notepad (Rs.15)	1,575
5	Administration Expenses - Printout and Certificates	3,465
6	Miscellaneous & Contingencies	2,870
<b>Total</b>		<b>36,835</b>

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4. Business Communication Skills– E.B – Rs. 56,750		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One Resource person form industry and One from Academia	20,000
2	Traveling and Accommodation	9950
3	Food and Refreshments (Rs.50)	11925
4	Stationery – Pen, Notepad (Rs.15)	4250
5	Administration Expenses - Printout and Certificates	3754
6	Miscellaneous & Contingencies	4358
<b>Total</b>		<b>54,237</b>

5. E-marketing – E.B – Rs. 51,000		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	17,000
2	Traveling and Accommodation	8,355
3	Food and Refreshments (Rs.60)	11775
4	Stationery – Pen, Notepad (Rs.20)	4297
5	Administration Expenses - Printout and Certificates	4,765
6	Miscellaneous & Contingencies	4577
<b>Total</b>		<b>50,769</b>

6. Marketing Techniques and Market Survey – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	17,000
2	Traveling and Accommodation	10,000
3	Food and Refreshments (Rs.50)	7,450
4	Stationery – Pen, Notepad (Rs.15)	2,250
5	Administration Expenses - Printout and Certificates	4950
6	Miscellaneous & Contingencies	3100
<b>Total</b>		<b>44,750</b>



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7. Financial Assistance for SME (Small and Medium enterprises) – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	15,000
2	Traveling and Accommodation	9,000
3	Food and Refreshments (Rs.50)	4925
4	Stationery – Pen, Notepad (Rs.20)	1855
5	Administration Expenses - Printout and Certificates	3,738
6	Miscellaneous & Contingencies	2,643
<b>Total</b>		<b>37,161</b>

8. Computer Networking Skills – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (3 Persons) Three person from Academia	17,000
2	Traveling and Accommodation	10,000
3	Food and Refreshments (Rs.50)	7,225
4	Stationery – Pen, Notepad (Rs.15)	2,224
5	Administration Expenses – Printout, Certificates, old computers rent payment to System Admin resource department	7,456
6	Miscellaneous & Contingencies	2837
<b>Total</b>		<b>46,742</b>

9. How to become an entrepreneur – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	17,000
2	Traveling and Accommodation	10,000
3	Food and Refreshments (Rs.50)	7,500
4	Stationery – Pen, Notepad (Rs.15)	2,250
5	Administration Expenses - Printout and Certificates	4,888
6	Miscellaneous & Contingencies	3,000
<b>Total</b>		<b>44,638</b>



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<b>10. Waste Management skills Program – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) One person form industry and one person from Academia	14,000
2	Traveling and Accommodation, Industry Visit	12,550
3	Food and Refreshments (Rs.50)	5,235
4	Stationery – Pen, Notepad (Rs.20)	2,116
5	Administration Expenses - Printout and Certificates	3,549
6	Miscellaneous & Contingencies	2,442
<b>Total</b>		<b>38,892</b>

<b>11. Cost Analysis of a startup Company – E.B – Rs.45,250</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) Two persons form Academia	17,000
2	Traveling and Accommodation	10,000
3	Food and Refreshments (Rs.50)	7,528
4	Stationery – Pen, Notepad (Rs.15)	2,250
5	Administration Expenses - Printout and Certificates	5,152
6	Miscellaneous & Contingencies	2,952
<b>Total</b>		<b>44,882</b>

<b>12. Start-up Boot camp pre-launch talk sessions – E.B – Rs. 51,000</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) Two persons Industry	17,000
2	Traveling and Accommodation	7,450
3	Food and Refreshments (Rs.60)	11925
4	Stationery – Pen, Notepad (Rs.20)	4,107
5	Administration Expenses - Printout and Certificates	5,334
6	Miscellaneous & Contingencies	4729
<b>Total</b>		<b>50,545</b>



  
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**13. Orientation program on sunrise start-ups– E.B – Rs.45,250**

S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Resource persons form Academia	20,000
2	Traveling and Accommodation	7,250
3	Food and Refreshments (Rs.50)	7,328
4	Stationery – Pen, Notepad (Rs.15)	2,250
5	Administration Expenses - Printout and Certificates	4,945
6	Miscellaneous & Contingencies	2924
<b>Total</b>		<b>44,697</b>

**14. Role of Small scale sectors in India – E.B – Rs.39,500**

S.No	Type of Expenses	Total (Rs)
1	Remuneration ( 2Persons) persons from Academia	Two 17,000
2	Traveling and Accommodation	6925
3	Food and Refreshments (Rs.50)	4921
4	Stationery – Pen, Notepad (Rs.15)	1,525
5	Administration Expenses - Printout and Certificates	3,107
6	Miscellaneous & Contingencies	2949
<b>Total</b>		<b>36,427</b>

**15. Women Entrepreneurship Development – E.B – Rs.39,500**

S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Two persons form Academia	15,000
2	Traveling and Accommodation	8762
3	Food and Refreshments (Rs.50)	4783
4	Stationery – Pen, Notepad (Rs.20)	2,115
5	Administration Expenses - Printout and Certificates	3,678
6	Miscellaneous & Contingencies	3,798
<b>Total</b>		<b>38,136</b>



  
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16. UI and UX Training – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) One person form industry and one person from Academia	20,000
2	Traveling and Accommodation	7635
3	Food and Refreshments (Rs.50)	5,238
4	Stationery – Pen, Notepad (Rs.20)	2,214
5	Administration Expenses - Printout and Certificates	3,439
6	Miscellaneous & Contingencies	2987
<b>Total</b>		<b>41,513</b>

17. Start-up Ideas – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration(2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	6785
3	Food and Refreshments (Rs.50)	4356
4	Stationery – Pen, Notepad (Rs.15)	1,525
5	Administration Expenses - Printout and Certificates	2,992
6	Miscellaneous & Contingencies	2897
<b>Total</b>		<b>35,555</b>

18. Funding Agencies available for Startups – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration ( 2 Persons) Two persons form Academia	15,000
2	Traveling and Accommodation	8454
3	Food and Refreshments (Rs.50)	4875
4	Stationery – Pen, Notepad (Rs.20)	2254
5	Administration Expenses - Printout and Certificates	3,546
6	Miscellaneous & Contingencies	3116
<b>Total</b>		<b>37,245</b>



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19. Planning the Next Product – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) person form industry and one person from Academia	17,000
2	Traveling and Accommodation	9985
3	Food and Refreshments (Rs.50)	7845
4	Stationery – Pen, Notepad (Rs.15)	2,237
5	Administration Expenses - Printout and Certificates	4988
6	Miscellaneous & Contingencies	3104
<b>Total</b>		<b>45159</b>

20. Brainstorming the Next Business – E.B – Rs. 51,000		
S.No	Type of Expenses	Total (Rs)
1	Remuneration ( 2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	8775
3	Food and Refreshments (Rs.60)	12115
4	Stationery – Pen, Notepad (Rs.20)	3986
5	Administration Expenses - Printout and Certificates	4897
6	Miscellaneous & Contingencies	4,886
<b>Total</b>		<b>51659</b>

21. Workshop on Business and Wealth Management E.B Rs.39,500		
S. No	Type of Expenses	Total (Rs)
1	Remuneration ( 2 Persons) One person form industry and one person from Academia	15,000
2	Traveling and Accommodation	9550
3	Food and Refreshments (Rs.50)	4525
4	Stationery – Pen, Notepad (Rs.20)	1855
5	Administration Expenses - Printout and Certificates	4258
6	Miscellaneous & Contingencies	2995
<b>Total</b>		<b>38,183</b>



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<b>22. Traits all successful Start-up Entrepreneurs – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) One person form industry and one person from Academia	15,000
2	Traveling and Accommodation	9355
3	Food and Refreshments (Rs.50)	4956
4	Stationery – Pen, Notepad (Rs.20)	2153
5	Administration Expenses - Printout and Certificates	3457
6	Miscellaneous & Contingencies	3154
<b>Total</b>		<b>38075</b>

<b>23. Basic Economics for Entrepreneurs – E.B – Rs.45,250</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration ( 2Persons) Two persons from Academia	17,000
2	Traveling and Accommodation	10,550
3	Food and Refreshments (Rs.50)	7,355
4	Stationery – Pen, Notepad (Rs.20)	2944
5	Administration Expenses - Printout and Certificates	4897
6	Miscellaneous & Contingencies	2994
<b>Total</b>		<b>45,740</b>

<b>24. Strategizing the Next Marketing Move – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	7250
3	Food and Refreshments (Rs.50)	4950
4	Stationery – Pen, Notepad (Rs.20)	2115
5	Administration Expenses - Printout and Certificates	2945
6	Miscellaneous & Contingencies	3135
<b>Total</b>		<b>37395</b>



  
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25. Ideas of Entrepreneur activities in the college – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Resource persons form Academia	20,000
2	Traveling and Accommodation	7125
3	Food and Refreshments (Rs.50)	7,545
4	Stationery – Pen, Notepad (Rs.15)	2,254
5	Administration Expenses - Printout and Certificates	4756
6	Miscellaneous & Contingencies	2954
<b>Total</b>		<b>44634</b>

26. Android App Development – E.B – Rs. 51,000		
S.No	Type of Expenses	Total (Rs)
1	Remuneration ( 2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	9,190
3	Food and Refreshments (Rs.60)	11985
4	Stationery – Pen, Notepad (Rs.20)	4,255
5	Administration Expenses - Printout and Certificates	4897
6	Miscellaneous & Contingencies	4545
<b>Total</b>		<b>51872</b>

27. Digital Marketing for New Business Promotions – E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2Persons) Two persons form industry	17,000
2	Traveling and Accommodation	10550
3	Food and Refreshments (Rs.50)	7575
4	Stationery – Pen, Notepad (Rs.20)	2555
5	Administration Expenses - Printout and Certificates	4875
6	Miscellaneous & Contingencies	2985
<b>Total</b>		<b>45,540</b>



  
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28. Creating awareness regarding Entrepreneurship among the students – E.B – Rs. 51,000		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	7450
3	Food and Refreshments (Rs.60)	11550
4	Stationery – Pen, Notepad (Rs.20)	4754
5	Administration Expenses - Printout and Certificates	4757
6	Miscellaneous & Contingencies	4978
<b>Total</b>		<b>50,489</b>

29. Digital Marketing E.B – Rs.45,250		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	10,250
3	Food and Refreshments (Rs.50)	7,325
4	Stationery – Pen, Notepad (Rs.20)	3550
5	Administration Expenses - Printout and Certificates	4875
6	Miscellaneous & Contingencies	3117
<b>Total</b>		<b>46117</b>

30. Marketing Channel System – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration ( 2Pesrons) Two persons form industry	17,000
2	Traveling and Accommodation	7445
3	Food and Refreshments (Rs.50)	4850
4	Stationery – Pen, Notepad (Rs.20)	2154
5	Administration Expenses - Printout and Certificates	3,055
6	Miscellaneous & Contingencies	3,155
<b>Total</b>		<b>37,659</b>



  
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<b>31. Entrepreneurship Challenges and Opportunities – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration ( 2Persons) Two persons form industry	17,000
2	Traveling and Accommodation	7,158
3	Food and Refreshments (Rs.50)	4854
4	Stationery – Pen, Notepad (Rs.15)	1,525
5	Administration Expenses - Printout and Certificates	3,154
6	Miscellaneous & Contingencies	3,529
<b>Total</b>		<b>37220</b>

<b>32. Challenges and Opportunities for Entrepreneurs – E.B – Rs.39,500</b>		
<b>S. No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration ( 2 Persons) Two persons form industry	15,000
2	Traveling and Accommodation	9555
3	Food and Refreshments (Rs.50)	4945
4	Stationery – Pen, Notepad (Rs.20)	2125
5	Administration Expenses - Printout and Certificates	3950
6	Miscellaneous & Contingencies	2854
<b>Total</b>		<b>38,429</b>

<b>33. Digital Economy: Challenges and Opportunities – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) Two persons form industry	15,000
2	Traveling and Accommodation	9,125
3	Food and Refreshments (Rs.50)	4750
4	Stationery – Pen, Notepad (Rs.20)	2156
5	Administration Expenses - Printout and Certificates	3587
6	Miscellaneous & Contingencies	3158
<b>Total</b>		<b>37,776</b>



  
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<b>34. Skill Development and Entrepreneurship Development – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	6950
3	Food and Refreshments (Rs.50)	4955
4	Stationery – Pen, Notepad (Rs.15)	1,535
5	Administration Expenses - Printout and Certificates	3,118
6	Miscellaneous & Contingencies	3,127
<b>Total</b>		<b>36,685</b>

<b>35. Skill Development Program – E.B – Rs.39,500</b>		
<b>S. No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration ( 2 Persons) Two persons form industry	15,000
2	Traveling and Accommodation	9,350
3	Food and Refreshments (Rs.50)	4875
4	Stationery – Pen, Notepad (Rs.20)	2,128
5	Administration Expenses - Printout and Certificates	4,339
6	Miscellaneous & Contingencies	3,258
<b>Total</b>		<b>38,950</b>

<b>36. A Journey of an Entrepreneur – E.B – Rs.39,500</b>		
<b>S.No</b>	<b>Type of Expenses</b>	<b>Total (Rs)</b>
1	Remuneration (2 Persons) two persons from Industry	20,000
2	Traveling and Accommodation	7450
3	Food and Refreshments (Rs.50)	4350
4	Stationery – Pen, Notepad (Rs.20)	2,259
5	Administration Expenses - Printout and Certificates	3,454
6	Miscellaneous & Contingencies	3548
<b>Total</b>		<b>41,061</b>



*[Signature]*  
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37. Session on Design Validation of Cyber Security Protocols – E.B Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Two persons form industry	17,000
2	Traveling and Accommodation	7,150
3	Food and Refreshments (Rs.50)	4585
4	Stationery – Pen, Notepad (Rs.15)	1,535
5	Administration Expenses - Printout and Certificates	3974
6	Miscellaneous & Contingencies	3,058
<b>Total</b>		<b>37302</b>

38. What / Why Start-up? – E.B – Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration ( 2Persons) two persons from Industry	20,000
2	Traveling and Accommodation, Industry Visit	8150
3	Food and Refreshments (Rs.50)	4750
4	Stationery – Pen, Notepad (Rs.20)	2,250
5	Administration Expenses - Printout and Certificates	3,575
6	Miscellaneous & Contingencies	2954
<b>Total</b>		<b>41,679</b>

39. AICTE Guidelines on promoting Gender Equality in Institutions to motivate girl students -EB- Rs.39,500		
S.No	Type of Expenses	Total (Rs)
1	Remuneration (2 Persons) Two persons from Academia	17,000
2	Traveling and Accommodation	7,550
3	Food and Refreshments (Rs.50)	4650
4	Stationery – Pen, Notepad (Rs.15)	1,579
5	Administration Expenses - Printout and Certificates	3,759
6	Miscellaneous & Contingencies	3,257
<b>Total</b>		<b>37795</b>



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